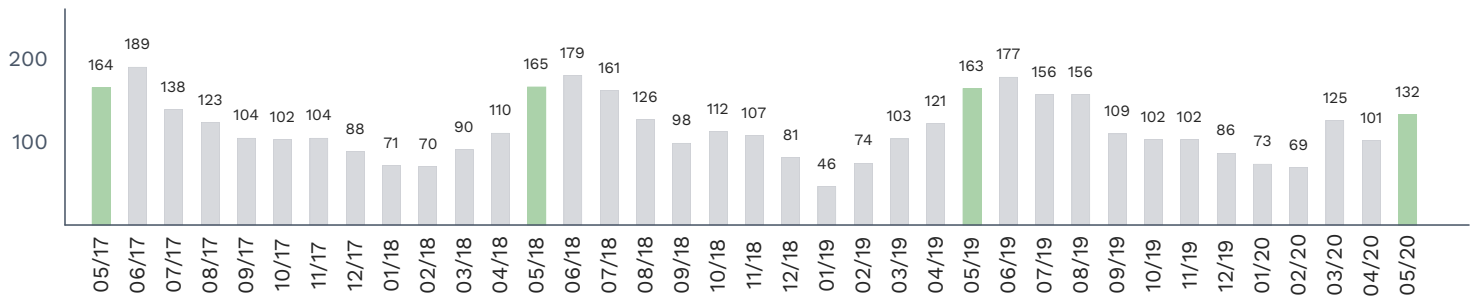


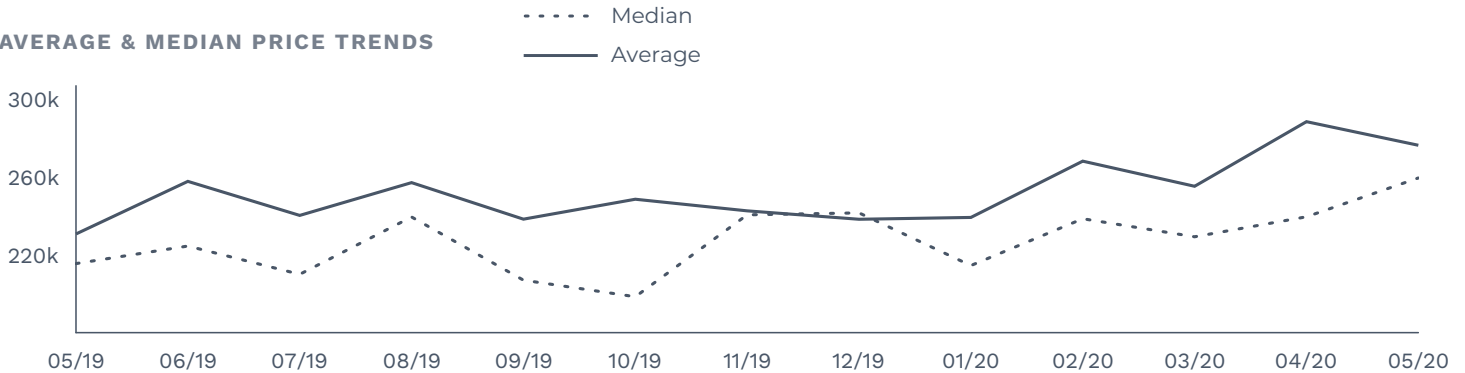
## Market Snapshot | New River Valley MSA

	Total Sales	Median Sales Price	Price Per Sq Ft	Days On Market	Avg SP / LP %
<b>May 2020</b>	132	\$259,900	\$133	43	99%
<b>% Change</b>	-19.0%	20.3%	6.4%	10.3%	0.0%
<b>May 2019</b>	163	\$216,000	\$125	39	99%
<b>% Change</b>	-1.2%	-1.8%	3.3%	2.6%	1.0%
<b>May 2018</b>	165	\$220,000	\$121	38	98%

### THIRTY-SIX MONTH SALES TREND (TOTAL SALES)

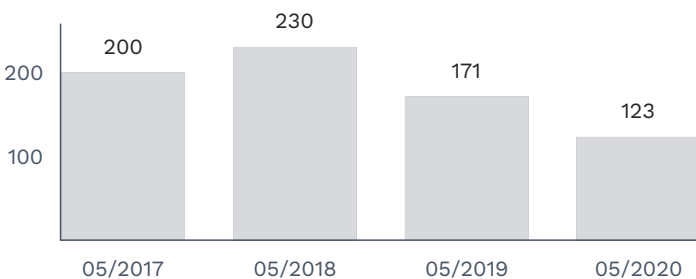


### AVERAGE & MEDIAN PRICE TRENDS



	05/19	06/19	07/19	08/19	09/19	10/19	11/19	12/19	01/20	02/20	03/20	04/20	05/20
<b>Avg. Sales Price</b>	\$216K	\$225K	\$210K	\$239K	\$207K	\$199K	\$241K	\$242K	\$215K	\$239K	\$229K	\$240K	\$259K
<b>Median Sales Price</b>	\$231K	\$258K	\$240K	\$257K	\$238K	\$248K	\$243K	\$238K	\$239K	\$268K	\$255K	\$288K	\$276K

### NEW LISTINGS BY MONTH



### CONTRACTS WRITTEN BY MONTH

